**EDWARD HUI**

**SUMMARY**

* Proven value focused leader with extensive hands on MNC experience simplifying processes, leading projects and developing collaborative global / regional teams.
* Transferable expertise include services oversight, crafting business aligned roadmaps, introducing technology services, normalisation of operations, project recovery and vendor management.
* Adaptable to new environments and industries with multi-cultural experience from Microsoft, IBM and KPMG (successful relocations to Europe, Canada and ASPAC).

**ACHIEVEMENT HIGHLIGHTS**

* Fast Tracked stalled SGD 2m transformation project for international business group. Delivered within 8 months at SGD 0.8m with yearly operational savings of SGD 0.5m and one-off savings of SGD 0.3m.
* Expedited opening of greenfield Vietnam office through on site leadership of IT, AV, office facilities and local recruitment.
* Negotiated HP outsourcing SOW as part of Big Four hosting strategy to provide cost efficient outsourced managed services resulting in yearly savings of US$ 1m+.
* Launched ASPAC Regional Messaging Services, coached BAU operations team, agreed support framework with 12 member countries and migrated 50,000 ASPAC mailboxes and users.

**PROFESSIONAL EXPERIENCE**

**Founder | Consulting Head of IT**

**Hansel PTE Ltd | Singapore | August 2019 – Current**

* Trusted advisor to organisations undergoing migration, change and transformation for the provision of consulting and project services.

**Head of IT | Vice President**

**Clermont Group | Singapore | November 2015 - July 2019**

* Transformed hedge fund leadership perception of IT division through simplification of global technology services coupled with trusted reporting and continuous focus on value.
* Fast tracked stalled transformation project through business aligned technology roadmaps, process reviews, vendor audits and team restructure. Initiative delivered 33% earlier and 60% under budget.
* Concurrent project streams included email consolidation, storage, VOIP, network, finance systems, active directory, virtualisation, Azure web hosting and migration to on-premises hosting.
* Negotiated global contract exit for legacy Verizon MPLS network services resulting in SGD 0.5m yearly operational savings.
* Cancelled 70% of poor performing vendor agreements and reduced software licence pool by 35% resulting in SGD 0.3m cost recovery.
* Hired and shaped high-performance teams that introduced ownership, service quality, best practices and consistent standards to Singapore, Dubai and Vietnam global offices.
* Mentored IT leadership for group owned operating companies in Vietnam, Australia, India and Singapore ensuring consistency for reporting, technology architecture and quality of services.
* Based in Vietnam to lead new office set up to Group standards for technology services, recruitment and culture whilst managing Singapore renovations.

**Regional Transformation Associate Director**

**KPMG ASPAC | Singapore | October 2014 - March 2015**

* Led development of cloud focused outsourced managed services reporting to global and regional senior stakeholders.
* Hands on oversight for business requirements gathering, service transformation approach, application migration, SOP updates, capacity forecasts and RFP (Azure and HP Helion).

**Regional Infrastructure Associate Director**

**KPMG ASPAC | Singapore | March 2011 - September 2014**

* Established and coached first class team of KPMG ASPAC Technology Leads (Singapore, Hong Kong, Tokyo, Sydney and Auckland) that ensured customer focused delivery and alignment with KPMG standards and architecture.
* Led ASPAC Messaging Services team and established BAU operations across multiple ASPAC time zones.
* Agreed SOW contract governing outsourcing of Data Centre Services to HP (including infrastructure technology, KPI, SLA and delivery framework) resulting in yearly cost savings of US$ 1.2m.
* Developed budget forecasting and regional recharge model to ensure yearly US$ 4m spend with HP was effectively managed.
* Through extensive service improvement initiatives implemented with HP, major incidents reduced by 45% and positive customer satisfaction surveys increased by 39%.
* Defined standards, SOP and Change Management framework to ensure service consistency.

**Prior Roles**

**KPMG**

Global Operations Manager August 2010 - January 2011 (6 months) Toronto, Canada

Global Infrastructure Lead February 2009 - July 2010 (1 year 6 months) Amsterdam, The Netherlands

KPMG Global Senior Engineer January 2008 - October 2008 (10 months) Amsterdam, The Netherlands

**IBM** EMEA Infrastructure Consultant for Fluor Limited October 2005 - August 2007 (1 year 11 months) Camberley, UK

**Microsoft 7 years 2 months**

EMEA Partner Technical Lead June 2004 - May 2005 (1 year)

Global Systems Engineer Lead August 2002 - June 2004 (1 year 11 months)

Global Systems Engineer April 1998 - July 2002 (4 years 4 months)

**CERTIFICATIONS**

* AWS Solutions Architect Associate
* Microsoft Certified
* VMware Certified
* COBIT Foundation
* ITIL Foundation
* PRINCE2 Practitioner

**EDUCATION**

* BA (Hons) Accounting and Finance (2:1)
* Higher National Diploma Business and Finance